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## RETAILING FOR SALES ASSISTANTS

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*What every individual needs to know as a Sales Assistant when working in a retail store.*

***Program Overview:***

Sales Assistant is your first & immediate access to your Customers, they need constant motivation and development due to the high levels of stress levels faced on account of increasing targets, rejections, competitions and the all day physical activity can easily bring their morale down. The workshop is designed for sales personnel especially from the retail sales department wherein they have a front end opportunity to interact and convince their customers and successfully close deals.

***Who should attend?***

Retail sales employees, Door-To-Door Sales Person, Sales Promotional Staff and those intending to make a career in Retail Sales would be benefited from this training programme.

***How will this benefit you and your organization?***

Organizations having retail stores will benefit from the retails teams new approach taken on Sales Multiplying and the other techniques.

***What topics are covered?***

RETAIL SELLING
<ul style="list-style-type: none"><li>• Sales Multiplying</li><li>• Customer Relations</li><li>• Task management</li><li>• Behavior &amp; Attitude</li></ul>

**Register for Training**